



## Sentry Logistic Solutions Plans Growth Strategy for 2007

Indianapolis-based Sentry Logistic Solutions says it closed out 2006 ahead of projections and is expecting 30 percent quarter over quarter growth this year. Sentry Chief Executive Officer Jennifer Marcum says the company, which is a cold chain storage and third party logistics provider for the global pharmaceutical, biotechnology and healthcare industries, expects to add new services in the coming year and create new jobs. Marcum says that with the company's projected growth could come the expansion of its warehouse and logistics hub located near the Indianapolis International Airport.

Sentry Logistic Solutions today announced positive year-end results and plans to close out 2006 ahead of projections for sales, market penetration and new service introductions. These achievements, in conjunction with anticipated market demand, are raising the bar for Sentry's 2007 growth objectives.

In 2006 Sentry added an impressive roster of new clients that include domestic and international drug developers and manufacturers, healthcare providers and life science businesses. Based on its extensive prospect pipeline and strong industry projections, the company is expecting a minimum of 30% quarter-over-quarter growth in 2007. During the next 12 months Sentry plans to introduce a series of new support services, add to its team of warehousing and logistics specialists and expand its cold chain warehouse and distribution center. The company will also invest in anti-counterfeiting technologies, further build-out its inventory tracking processes and add more stringent layers of security to its data management systems.

"2006 has been a banner year for Sentry," said Jennifer Marcum, Sentry's chief executive officer. "The local and global life science communities have demonstrated an overwhelming demand for our cold chain logistics and storage offerings. Additionally, the industry is responding positively to our singular focus on life science supply chain needs, where we are filling an expanding gap in service. The results from this year have more than proven the viability of our business model and our ability to effectively meet the needs of this under-served market."

Sentry's clients rely on the company for secure, cost-effective transportation, logistics, packaging and storage solutions for finished drug products, validated packaging, active pharmaceutical ingredients (APIs), bulk drug substances, temperature-sensitive biopharmaceutical compounds, consumer healthcare products and pharmaceutical samples.

Sentry's flexible outsourced business model allows the company to play a variety of key roles for its clients, depending on their supply chain needs. This includes short-term or long-term storage of excess inventory in refrigerated, frozen or ambient temperature conditions as well as fully outsourced supply chain solutions. The company's successes are based on its focused specialization in pharmaceutical and healthcare supply chain services and its understanding of the intricacies of these markets including complex domestic and international regulatory guidelines, anti-counterfeiting controls, industry mandates, security considerations and temperature requirements.

### About Sentry Logistic Solutions

Sentry Logistic Solutions is one of the few cold chain storage and third party logistics (3PL) providers in the U.S. to exclusively serve the global pharmaceutical, biotechnology and healthcare industries. Its facilities, infrastructure and services are specifically designed to meet the warehousing, packaging and logistics needs of pharma and biotech firms, healthcare providers and suppliers, contract research organizations (CROs), contract manufacturing organizations (CMOs), wholesalers, distributors and government entities.

Sentry's management team offers expertise in cold chain storage and logistics, quality assurance, pharmaceutical packaging and kitting development. Sentry also offers strategic solutions for domestic and international transportation and logistics as well as end-to-end import and export management. The company's validated processes and inventory tracking systems are FDA-compliant, adhere to Good Manufacturing Practice (GMP) and comply with stringent standard operating procedures (SOP) outlined in Sentry's Validation Master Plan. Sentry is privately-held and strategically headquartered in Indianapolis, Ind. For more information about the company or its services, please visit [www.SentryLogistic.com](http://www.SentryLogistic.com) or call 866.757.7400.